



Peoria Ford has been serving municipalities across the US since 2015. We truly have an understanding of the unique needs of school districts and how vehicles are utilized in this setting. This enables us to provide the right vehicle for the job – spec'd correctly, every time. At Peoria Ford, we are very unique in that we have an entire Government Team dedicated to serving our municipal and educational customers. Most dealerships say they have a Government Department, when they actually have one or two people juggling all their customer needs – we have a full team and we all work together to ensure that each customer gets the best customer service possible. We have developed systems that allow us to respond and provide quotations quickly, coordinate with our upfit and dropship partners and provide updates to customers about their incoming orders regularly. We know Municipal Customers and we are here to serve you!

Peoria Ford is part of a network of over 200 dealerships around the US. In most instances, we are able to dropship your vehicles to your nearest dealer for cost savings and delivery convenience. We have upfit partners located in all 50 states, so no matter where you are, we are able to deliver a vehicle that is ready for work. We are also willing to work with your local upfitters to make the upfitting process simple and to provide support to the businesses in your community.

Peoria Ford has one of the largest inventories in the United States and we are always growing. When you can't find what you need elsewhere, we typically have a solution. We are your "one stop shop" for all your vehicle needs, new and used. At Peoria Ford, we are eager and willing to help with any questions you may have about vehicles and provide customer service that is second to none. Please reach out today for quotations!

Our Slogan at Peoria Ford is "Ready to Serve," and that is what we are here to do.

Please visit our website for more information: <https://aepa.governmentautosales.com>

For current inventory, please visit: <https://inv.governmentautosales.com>

Products we Offer:



Expedition SSV



F-150 Police Responder



F-150 SSV



Police Interceptor Utility



Transit PTV



F-150 Lightning[®] Pro



E-Transit[™]



Super Duty[®]



Transit



2023 F-150[®]



2023 Ranger



2023 Maverick



Transit CC-CA



Mustang



Escape[®]



Bronco[®] Sport



Bronco[®]



Edge



Mustang Mach-E



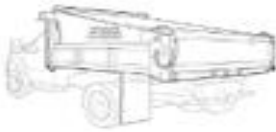
Expedition



Explorer

Used Multiple Manufacturer Vehicles – Varies - see Peoriaford.com for current offering*

Upfits we Offer:



Dump Body



Service Utility Van



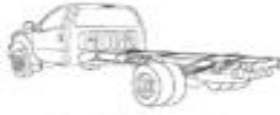
Service Body



Platform Body



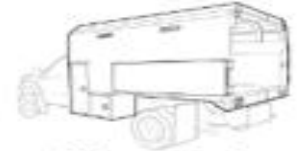
Cutaway Van



Cab Chassis



Cargo Van



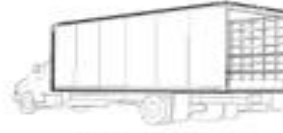
Chipper Body



Combo Body



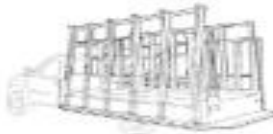
Contractor Body



Dry Freight



Empty Cargo Van



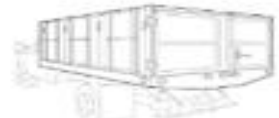
Glass Body



Hauler Body



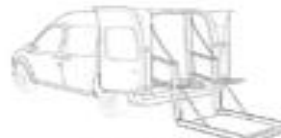
Hooklift Body



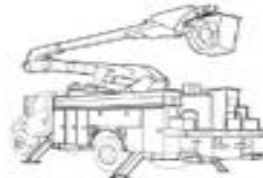
Landscape Dump



Mechanics Body



Mobility



Other/Specialty



Passenger Wagon



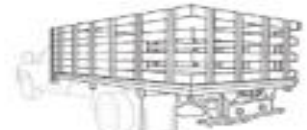
Pickup



Refrigerated Body



Rollback Body



Stake Bed



Step Van / Walk-in



Van Upfit



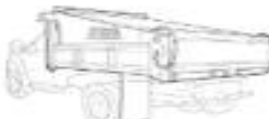
Welder Body



Wrecker Body



Snow Plow



Dump Body



Service Utility Van



Service Body

Police Vehicles

Liftgates

Prisoner Transportation

Animal Control Bodies

Custom Bodies

Camper Shell

Suspension Lifts, airbags and reinforcement

Ladder Racks

Shuttle Conversions

Interior and Exterior Customized Upgrades

Wheels and Tires

KUV Bodies

Shelving and racks

Winches

Lighting Packages

Other Unique Offerings:



Telematics

Municipal Vehicle Leasing – Several Options*

Fleet Analysis and Budget Planning Assistance

Projection Quotes

Maintenance Plans

Service Plans

Training Videos

Lunch and Learn Presentations

Webinars

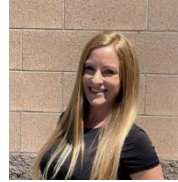
Vehicle Transport

Fleet Management Software

Our Team:

For Quotations and Delivery Estimates:

Sandra Gonzalez
Government Account Manager
602-635-3124
Sandra.gonzalez@governmentautosales.com



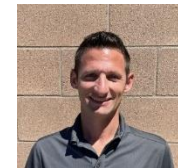
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Wesley Boswell
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Invoicing Questions and Order Tracking:

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Frank Palatrone
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Management:

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Fleet Assistant Director
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William McDowell
Fleet Director
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Commercial Service and Maintenance:

Dawn Caplan
Commercial/Government Service Manager
dcaplan@vtaig.com

Commercial Parts:

Richard Madison
Parts Manager
rmadison@vtaig.com

Ordering Process:

1. Reach out to Peoria Ford Government Account Manager via e-mail or phone to discuss your needs – *Remember to mention you would like to purchase from the AEPA contract.*
 - a. Information to have ready for representative when you call:
 - i. Type of Vehicle
 - ii. Number of Passengers
 - iii. Drivetrain – 4x4 or 4x2, AWD
 - iv. How the vehicle will be used?
 - v. Is there any upfit or aftermarket needed? Specify if you prefer to work with a specific upfitter.
 - vi. Timeframe vehicle is needed: grant deadlines, fiscal deadlines
 - vii. Zip Code for delivery
 - viii. Whether you want the vehicle delivered directly to you or if you want to pick it up at your nearest dealership
 - ix. Whether you need municipal leasing or purchase outright
 - x. *Optional: Visit <http://ford.com> to build your vehicle and send that configuration to your account manager*
2. Account Manager will assist with specifications, verify that the order bank is open and provide agency a competitive quote and specification with cooperative pricing.
 - a. If an upfit is required, dealer will reach out to upfitter to request quote
3. Customer has a chance to review quotation and any revisions necessary will be made
4. Once quotation is approved by agency, send purchase orders to your Account Manager
5. Account Manager will send acknowledgment of Purchase Order and place your order
6. Account Manager will provide agency with an update once the vehicle is scheduled for production and/or incoming to your dropship location.
 - a. If an upfit is required, dealership will coordinate with upfitter to ensure parts are ordered and ready when the vehicle arrives to minimize delays.
7. Once vehicle arrives at dealership and goes through the pre-delivery inspection process – either the vehicle will be delivered to your upfitter for equipment installation or account manager will call to schedule delivery.
8. Once completed, vehicle is prepared and delivered. Invoice is provided at delivery or emailed to AP contact listed on PO.
9. Once agency pays invoice, Peoria Ford will provide you with the registration documentation and titling information.
10. Transaction is complete with Peoria Ford
11. Agency will proceed to their local DMV to title and register their new vehicle(s). The following documents will be required and may vary by state. Please check with your local DMV to confirm what is needed. At minimum you will need:
 - a. Manufacturer Statement of Origin – Provided by Peoria Ford
 - b. Odometer Statement – Provided by Peoria Ford
 - c. Buyers Order (Purchase Document showing VIN) – Provided by Peoria Ford
 - d. Title Application
 - e. Check for State taxes (if applicable)

In Stock Vehicle Process:

1. Agency can visit <http://inv.governmentautosales.com> to see available inventory and find a stock number for the vehicle of interest.
2. Reach out to Account Manager and provide stock number and/or information about the vehicle you are looking to purchase.
3. Account Manager will locate a vehicle for you and provide a competitive cooperative quotation
 - a. Account Manager is unable to hold vehicles until they have a signed quotation or purchase order, so agency will need to ensure they have funds available quickly, so we are able to hold the vehicle for you.
4. Agency issues purchase order for vehicle or payment
5. Peoria Ford prepares the vehicle for the agency and coordinates delivery to the agency
6. Once vehicle is delivered, invoice is provided
7. One invoice is paid, Peoria Ford will mail registration and titling documents to agency
8. Transaction is complete
9. Agency will proceed to their local DMV to title and register their new vehicle(s). The following documents will be required and may vary by state. Please check with your local DMV to confirm what is needed. At minimum you will need:
 - a. Manufacturer Statement of Origin – Provided by Peoria Ford
 - b. Odometer Statement – Provided by Peoria Ford
 - c. Buyers Order (Purchase Document showing VIN) – Provided by Peoria Ford
 - d. Title Application
 - e. Check for State taxes (if applicable)

Purchase Order Information:

Please issue Purchase Orders to:

PFVT Motors, LLC
9130 W Bell Rd
Peoria, AZ 85382

Items required to be sent with your purchase order if you are outside of Arizona:

Copy of your current fleet insurance
W-9 or Federal Tax ID Number
Driver's License for the person signing for the vehicle (may redact address and personal information – only State, DL # and Expiration must be shown)

Purchase Orders should be sent directly to your Account Manager via E-mail.

- *You can mail PO's, but it is harder to guarantee they will be received, as they go to our main store and our fleet office is offsite.*
- Please always verify that your purchase order has been received by your Account Manager – if you do not receive an acknowledgement, it is likely they did not receive it

We are ready and excited to work with AEPA and its members. Please reach out today for a quote, budgetary planning or any questions you have. We look forward to serving you!