

SUPPLY LINE NEWSLETTER



Procurement Services That Save You Time and Money



Dave Mahalko
Executive Director

Director's Corner

A new look to KCDA.org ...

There will be a new look to KCDA.org and we are excited to share this with our members. Later this year, KCDA will integrate a new state-of-the-art ecommerce platform designed to improve search capabilities, simplify order processing, and provide enhanced reporting capabilities. While SupplyLink is familiar and has a strong following, KCDA recognizes the need to enhance our digital presence and user experience. More importantly, we want to stay true to our mission of providing KCDA members with superior service, best value, and the lowest procurement cost.

KCDA has partnered with Bridgeline Digital to develop a new ecommerce portal that will improve the way we communicate and distribute products to our members. Bridgeline Digital's systematic and user-centered approach to web design produces web properties that are intuitive, accessible, engaging, and effective. Bridgeline brings more than a decade of experience working on complex B2B and B2C projects for some of the nation's best-known brands. So, how will this benefit KCDA members?

Our members will experience a modern and easy to use electronic commerce solution that will provide:

- An on-line ordering system with real time inventory availability
- Intelligent search capability
- Member access for all types of devices including tablets to smart phones
- Member portals with extensive reporting capabilities
- Instant messaging

For more than 70 years, KCDA has been a leader in providing centralized procurement services to our member school districts. KCDA helps districts focus their resources in the classrooms by creating volume purchasing and fulfilling bid law requirements. KCDA operates as an extension of your purchasing department, governed by the basic laws and regulations that apply to all school districts in Washington. Every dollar spent using our contracts increases our purchasing power and helps us get lower pricing to our member districts. More importantly, you can be assured that our contracts are safe, legal, and compliant. KCDA is audited annually and we have enjoyed clean audits for the past 12 years.

2015 KCDA Vendor Expo!

Please save Thursday September 24th on your calendar! We will be hosting a wide variety of our vendors at this year's KCDA Vendor Expo which will be held at our Kent, WA facility Thursday September 24th from 10 am – 1pm. There will be more information to come on this year's expo but for now...please save this date!



March 2015

Welcome...

Inside This Issue

Director's Corner	
Customer Service Corner	2
Newest Items.....	3
Newest Contracts	4
Marketing Department.....	5
Meet Our Staff.....	6
Staff Directory.....	7



Purchase History Reports

Do you ever need a list of items that you have previously ordered from KCDA? Don't go searching through all of those purchase orders and invoices to find the information. Contact our Customer Service department. They can quickly and easily run a Purchase History Report for you for any timeline you need. You can have the report for all items or just one department. To save you time and the hassle of searching, contact Customer Service.

District Changes

Remember to let KCDA know when you have personnel changes, new schools, moved schools, email changes within your district. Keeping this information current will make sure that your orders are processed correctly and delivered without delays. If you have any questions, please contact our Customer Service Department.

Take advantage of KCDA Scheduled Deliveries!

Are you short on storage space? Would you like to have copy paper, paper towels, can liners, or any other item delivered to you on a regular basis throughout the school year? KCDA's Scheduled Delivery Program offers flexibility, fixed pricing, local availability and delivery of items from our nine million dollars of warehouse inventory.

KCDA's scheduled delivery program is simple and easy to use! Simply place an order for the school year for each delivery location and let us know when you would like to have these orders delivered. Your pricing will be fixed at the time of order placement and based upon the total quantity of products being ordered. Your billing will follow each shipment. If you find that you need more or less of an item, just give us a call and we will adjust your delivery schedule accordingly.

Furniture Contracts that Save you Time and Money

Did you know that you have access to large volume furniture contracts and you can choose the manufacturer you want? Did you also know that you have access to furniture catalog discount pricing and that KCDA has 1000+ standard items listed on Supply Link? If you need furniture we can get it for you. We urge you to place your orders now... lead times from furniture manufacturers can be as much as 12 weeks during the summer. Contact Kathy Elliott, the furniture Purchasing Agent directly at extension 149 or customer service.

Customer Service Representatives are Available from 8:00am – 4:30pm, Monday through Friday

Our knowledgeable Customer Service team is ready to assist you with questions or inquiries regarding the wide range of products and services available through KCDA. Contact your favorite customer service representative at 800-422-5019, 425-251-8115 using option 2 or their extension, by email direct or customerservice@kcda.org or by fax: 253-395-5402.

Chris Chandler.....Ext. 118.....cchandler@kcda.org
Pauline PetersonExt. 128.....ppeterson@kcda.org
Pennie Britz.....Ext. 120.....pbritz@kcda.org
Etta Smith-Rice.....Ext. 148.....esmith-rice@kcda.org

Introducing Authentic Promotions

If your school or organization buys promotional items (lanyards, apparel, award certificates, pens with your logo, etc.) then we would encourage you to visit one of our newest KCDA contract holders "Authentic Promotions". Authentic Promotions provides KCDA member with thousands of product options and promotional choices. Their website offers over 225,000 items sorted by product category, word search, production time and price range. They offer KCDA member's years of experience in adding your image to interesting and affordable promotional products. The next time you are looking for that special promotional item, contact Authentic Promotions and put their partnership with KCDA to work for you! To contact Authentic Promotions please visit their website or contact them with the information listed below.

Please contact Authentic Promotions Account executive: Amy Warner at 800-497-7765 Ext. 268 or email Amy at amy@authenticpromotions.com



KCDA'S NEWEST ITEMS

Show2Know Safety Organizer Clip Board

Red/green with compartment, 9.5"x13.5"x1.25", polypropylene.
83776..... Ea



Electric Stapler

Staples up to 45 sheets, flat clinch stapling.
28946..... Ea



Electric Stapler

heavy duty, flat clinch. adjustable guide/depth, front load.
28945..... Ea



Staples

Staple cartridge, leg length 19/64", 5000/box.
28950..... Ea



Flag Ornament

Square spear shape, 8" long, gold finish, ABS styrene, for use on an auditorium flag set.
22713..... Ea



Window and Glass Magic Markers

These markers feature visible ink designed to adhere to glass. producing vivid colors on transparent and dark surfaces. Removable with a wet cloth.

- 56976..... BlueChisel..... Ea
- 56977..... PinkChisel..... Ea
- 56978..... RedChisel..... Ea
- 56979..... WhiteChisel..... Ea
- 56980..... Yellow.....Chisel..... Ea
- 56981..... Yellow/Pink...Bullet.....2/Pkg
- 56982..... Red/WhiteBullet.....2/Pkg



Red Baseline Newsprint

11"x8-1/2". Ruled the 11" way, solid line, 1/4" to slotted line, 1/4" to solid red line, 1/4" space, line repeat. 20% Recycled PCW.
10144..... Ream



PDI Sani-Hands Wipes

Cleans and sanitizes hands, kills 99.99% germs, safe to use before eating and drinking, contains 70% alcohol, aloe & vitamin E.
50332..... 220/can.



Antifungal Powder Spray

Cures most athlete's foot and prevent most future occurrences.
4.6 oz. spray can.
65941..... Ea



Peak Flow Meter

Asthma, 6.5" l x 2.0" w x 0.8" h with a full range of (60 - 810 l/min). Meets NAEPP standards.
51131..... Ea



Good-Lite Eye Chart Stand

Adjustable pole with base, no casters.
50897..... Ea



Thunder SY Softball

Official fast pitch, yellow, 11".
60660..... Ea



Foam Volleyball 7.5"

This is a high density vinyl coated foam ball it has a tough, tear-resistant foam cover. No Color choice.
60197..... Ea



Batting Helmet

One size fits most, high-impact shell, vent holes.
50203..... Ea



Califone Radio, Multi-media Player/Recorder

Radio, multi-media player recorder, listening center, 6 jacks, cassette, CD, MP3, speaker jacks.
29118..... Ea



Kenwood ProTalk VHF/UHF Two-Way Radio

2 watt, 16 channel, Li-Ion Battery, charger, belt clip, removable antenna.
29235..... Ea



Food Set

Plastic, assorted, 101 pieces per set.
42022..... Set



Book Display

Two tier, acrylic shelves, plywood birch sides approx. 20" w x 9" d x 15" h, assembly required.
42519..... Ea



Keyboard/Mouse Platform

Black, adjustable lift/lock. Palm pad rest.
78419..... Ea



Classroom Select Stacking Chairs

The seat features a one-piece polypropylene shell, double contoured seat and reinforced ribs. The frame is constructed from 1-1/8" 18-gauge tubular steel. The seat is attached on the underside with six steel rivets. Seat Color Frame Seat Height

- 74284..... 15-1/2"Navy BlueChrome..... Ea
- 74278..... 15-1/2"Navy BlueBlack Powder Coat..... Ea
- 74287..... 15-1/2"Burgundy.....Chrome..... Ea
- 74274..... 15-1/2"Burgundy.....Black Powder Coat..... Ea
- 74283..... 17-1/2"Navy BlueChrome..... Ea
- 74273..... 17-1/2"Navy BlueBlack Powder Coat..... Ea
- 74279..... 17-1/2"Burgundy.....Chrome..... Ea
- 74272..... 17-1/2"Burgundy.....Black Powder Coat..... Ea



Fun Foam Sheets

Assorted colors, 18"x12"x2mm thick.
82296..... 12/Pkg



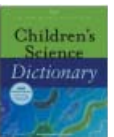
Coated Magnet

1-1/2" diameter, 3/8" thick, 3/4" hole.
03346..... Ea



Children's Science Dictionary

This dictionary introduces students in grades 4 to 6 to the language and ideas of science. Hardbound.
92311..... Ea



KCDA'S NEWEST CONTRACTS

Contracts Awarded in December 2014, January and February 2015

Items on these contracts can be purchased on Supply Link and will be shipped from the KCDA warehouse.

AV Equipment & Supplies, Bid 15-050



General Supplies I, Bid 15-030



Ceramic Supplies, Bid 15-160



Ink & Toner Cartridges, Bid 15-037



Chemical Maintenance, Bid 15-070



Library Supplies, Bid 15-020



Classroom Aid Supplies, Bid 15-015



Maintenance/Hardware, Bid 15-061



Construction Paper, Bid 15-011



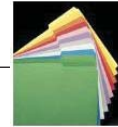
Multi-Purpose Copy Paper, Bid 15-019



Custodial Paper Products, Bid 15-066



Paper Supplies, Bid 15-010



Custodial Supplies, Bid 15-060



PE Supplies, Bid 15-120



Display Cases & Whiteboards, Bid 15-131



Sanford Products, Bid 15-031



First Aid Supplies, Bid 15-110



Xerox Multi-Purpose Copy Paper, Bid 15-019A



Items on these contracts can be purchased on Supply Link and on catalog discount and will be shipped direct from the Dealer/Vendor.

Hon Furniture, Bid 15-265



Virco Furniture, Bid 15-134



Detailed information regarding all KCDA contracts are listed on www.kcda.org, click on the Awarded Contracts Link and click on the Vendor Index to locate these contracts.

CDW-G Technology Catalog, Bid AEPA 014-E



FieldTurf USA, Inc. Synthetic Turf, Bid AEPA 012-C



CEIA USA, Walk Through Metal Detectors, Bid AEPA 012-F

FieldTurf USA, Inc. Track & Court Surfaces, Bid AEPA012-D



Daktronics, Inc., Bid AEPA 012-H



Honeywell Building Solutions, Integrated Security Systems, Bid 14-360

Ellis Machinery & Equipment, Lathe Equipment, Bid 14-430



Contracts Continued on Page 6.

FROM OUR MARKETING DEPARTMENT



KCDA 2015 Conference Participation

KCDA's Management Team and Field Representatives have plans to participate in a wide range of education conferences throughout 2015! If you are planning to attend one of the following programs please be sure to stop by our KCDA booth and say "Hello"!

March	8-9	WASWUG	Hyatt Regency - Bellevue, WA
March	18-20	NCCE	Oregon Convention Center - Portland, OR
April	16	OSFMA	Linn County Fair - Albany, OR
April	26-29	WSSAAA	Red Lion Hotel - Spokane, WA
May	6-7	WASBO Annual Conference	Spokane Convention Center - Spokane, WA
May	6-8	CEFPI WA Chapter	Tulalip Casino - Marysville, WA
May	15-16	NW Fire & Rescue	Portland Expo Center - Portland, OR
June	22	WAPT	Conference Center - Yakima, WA
June	24-26	IASBO	Riverside Hotel - Boise, ID
June	28-30	WASA/AWSP Summer	Spokane Convention Center - Spokane, WA
July	29-31	OASBO	The Riverhouse - Bend, OR
August	5-7	IASA	Boise Center - Boise, ID
Sept	24	KCDA Vendor Expo	KCDA Purchasing Cooperative - Kent, WA
October	8	WAMOA	Conference Center - Yakima, WA
November	2-4	ORPA	Oregon Convention Center - Portland, OR
November	19-22	WSSDA	Bellevue, WA
December	6-8	ALASBO	Hotel Captain Cook - Anchorage, AK

KCDA's conference participation in 2015 will continue our long time support for great educational organizations such as WASBO and WAMOA. We will also be venturing into new venues with our participation in programs such as the Northwest Fire and Rescue Expo which will be held May 15-16 in Portland, OR. The Fire and Rescue Show is a first for us and we are attending in recognition of the many Fire Departments that take advantage of their public agency status to purchase through KCDA. We will also be first time attendee's at this year's Washington Association for Pupil Transportation Conference June 22nd in Yakima to promote our support for this organization which is devoted to improving efficiency and safety in student transportation. If you know of an existing or emerging education related conference here in the Pacific Northwest that would be worth our consideration, please feel free to email me at dhewitt@kcda.org with that conference information. KCDA's goal is to support education related programs and we would welcome your input on new conference opportunities that we can consider for the coming years.

Dane Hewitt
Director of Marketing



Greg Wozny

Greg Wozny joined KCDA in 1992 as a Field Representative working with members in Eastern Washington and Northern Idaho. He has subsequently spent the last 23 years assisting existing members and encouraging other public agencies to participate with the many products and services offered by KCDA. As a result of Greg's efforts KCDA has expanded the association's presence into Southern Idaho and Montana. At the start of his career Greg attended Spokane Community College and has been involved with various customer service and sales positions throughout his professional career.


Prior to joining KCDA Greg worked for Learning World and in the material handling industry. Greg and his wife reside in the Spokane area and he enjoys outdoor activities including golf, camping, and spending time in Arizona when he is not working with his members. Greg truly enjoys working with his KCDA members assisting them in getting the products and services they need at the best price possible. Greg likes to put the emphasis on learning about his members needs and how can we satisfy those needs from our many vendor and contract relationships. Greg has met many great people over the years on the road for the association and developed many friendships from the ranks of our KCDA members!

continued from page 3


Contracts Awarded in December 2014, January and February 2015

Detailed information regarding all KCDA contracts are listed on www.kcda.org. Click on the Awarded Contracts Link and click on the Vendor Index to locate these contracts.

Identification International, Live Scan Finger & Palm Print Capture, Bid AEPA 015-E

Interior Systems, Inc., Bid AEPA 014-A  Interior Systems, Inc.

Konica Minolta Copiers, Bid AEPA 013.1  KONICA MINOLTA

Laerdal, Patient Care Equipment, Bid 13-116  Laerdal
helping save lives


Mackin Educational Resources, Bid AEPA 012-F  MACKIN
EDUCATIONAL RESOURCES
VIA


Midwest Technology Products, Bid AEPA 014-B  Midwest
Technology Products


Musco, Sports Field/Court Lighting, Bid 15-406  MUSCO
Lighting

Peripole Musical Supplies, Bid AEPA 012-G  Peripole
INC.

Prograss LLC, Synthetic Turf, Bid AEPA 012-C  ProGrass
First in Turf

Progressive Roofing, Bid AEPA 013-B  Progressive Roofing

Rauland, Integrated Intercom Clocks, Bid 14-405  Rauland

SchoolDude.com, Work Order/Asset Management Administrative Software, Bid AEPA 012-A  SCHOOL
DUDE
.com

Sportime - Sports Equipment & Supply Catalog, Bid AEPA 014-F  SPORTIME

Weatherproofing Technologies, Bid AEPA 013-B  WEATHERPROOFING
TECHNOLOGIES, INC.
TREMCO

STAFF DIRECTORY

Cooperative Purchasing for Supplies, Equipment and Services
Take advantage of KCDA free membership and start saving today!

Marketing Department

Dane Hewitt, Director of Marketing
dhewitt@kcda.orgext. 117

Field Representatives

Ryan Burge
rburge@kcda.orgext. 151

Representing Counties: Kitsap, S. King, Pierce, Skagit, N. Snohomish, Thurston, Whatcom
School Districts: Auburn, Enumclaw, Tahoma

Greg Wozny
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Representing Counties: Adams, Asotin, Benton, Columbia, Douglas, Ferry, Franklin, Garfield, Grant, Lincoln, Okanogan, Pend Oreille, Spokane, Stevens, Walla Walla, Whitman, Yakima
Representing States: Idaho, Montana

Kevin Hedeem
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Representing Counties: Chelan, Kittitas, N. King, S. Snohomish
School Districts: Bellevue, Edmonds, Everett, Federal Way, Highline, Issaquah, Kent, Lake Washington, Mukilteo, Northshore, Renton, Riverview, Seattle, Shoreline, Snoqualmie Valley

Mike Rebitzke
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Representing Counties: Clallam, Clark, Cowlitz, Grays Harbor, Island, Jefferson, Klickitat, Lewis, Mason, Pacific, San Juan, Skamania, Wahkiakum
Representing States: Alaska, Oregon

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KCDA Website Designer

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Contract & Procurement Specialists

Kathy Elliott
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Appliances, Carpet/Flooring, Furniture, Musical Instruments, Whiteboards

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Art Supplies, Audio Visual Equipment & Supplies, Calculators, CDW-G Technology, Early Childhood Furniture/Supplies, First Aid Supplies, Food Commodities, Interactive Technology, Intercom, Life Safety & Clocks, Library, Maps and Globes, Mechanical Drawing, PE Equipment and Supplies

Paula Schilling
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Auditorium Seating, Bleachers, Classroom Aids, Custom Printed Materials, Ink & Toner Supplies, Lockers, Paper Supplies, Playground Equipment and Matting, Science Equipment & Supplies and Warehouse Supplies

Shawne Anderson
sanderson@kcda.orgext. 141

Ceramic Supplies, Crayola, Copiers, Industrial Art Supplies/Tools, Printers, Score Board & Marquee Signage, Sports Court Lighting, Sports Field Drainage, Synthetic Turf & Field Surfaces, Telephone Systems

Jon Sharp
jsharp@kcda.orgext. 131

Office/Classroom Supplies, Security Equipment and Services

Robert Wilson
rwilson@kcda.orgext. 130

Custodial, Chemical & Maintenance Supplies, Large Lamps, Lunchroom Supplies, Maintenance Machines, Modular/Portable Buildings and Roofing

Mary Herman, Purchasing Assistant
mherman@kcda.orgext. 119

Orders: Custom Stamps and Name Plates, and Non-Standard Printer Toners

Tom Carroll, Inventory & Procurement Assistant
tcarroll@kcda.orgext. 116

Special Quotations, Inventory Support and Maintenance

Administrative

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Tony Apodaca, Assistant Manager
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www.kcda.org • Supply Link